



Phoenix Home Remodeling Publishes Twin Homeowner Guides on the Two Moments a Remodel Contract Costs More Money: Signing It and Closing It Out

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Phoenix Home Remodeling, a design-build remodeling company serving homeowners across the Phoenix metro, today published two companion guides addressing the bookends of every remodeling contract ? the allowance lines that keep a signed price from being final, and the punch list that determines whether the last payment buys finished work. Together they cover the two points in a project where, in the company?s experience across Valley remodels, homeowners lose the most money without ever noticing the mechanism.

The first guide, Phoenix Home Remodeling?s breakdown of allowance lines, explains why the bottom-line number on a competing proposal so often feels too good: the answer usually sits three-quarters of the way down the page, in placeholder dollar amounts for materials nobody has picked yet. An allowance obligates the contractor to spend up to that amount on tile, fixtures, or cabinets ? and obligates the homeowner to cover whatever the real selection costs. A proposal can be honest on trade scope and correct on structural work and still leave a five-figure hole open across six allowance lines. The Arizona Registrar of Contractors directs homeowners to insist on written contracts that describe work and materials in specific detail ? which, the guide notes, is exactly what an undefined allowance line fails to do.

“The homeowner signs a contract they read as a fixed price. The contractor signs a contract that transfers the selection risk back to the homeowner. Both parties are looking at the same page and reading two different documents,” said a Phoenix Home Remodeling spokesperson. “By the time you sign a construction contract, the number of open allowance lines should be close to zero, because every selection should already be made, priced, and documented. If the answer is that selections happen after construction starts, you now know the price on the page isn’t the price.”

The guide gives homeowners four questions to run against every allowance line: what quantity the number covers, what grade and supplier it was drawn from, what happens to the schedule if the real selection carries a longer lead time, and what the written sign-off process is when a selection exceeds the placeholder. Any line that can’t answer all four is an open number, not a budget. The stakes are amplified in the Valley, where hard Maricopa County water makes builder-grade fixture finishes a common upgrade point and semi-custom cabinet lead times run sixteen to twenty-two weeks – a clock that starts at selection, not at signing.

The second guide, Phoenix Home Remodeling’s room-by-room punch list method, covers the other end of the project: the written record of incomplete or defective work a contractor still owes before the job closes. The method takes a room apart one plane at a time in fixed order – floor, walls, ceiling, openings, water and power, caulk joints – with a flashlight held flat against each wall so raking light exposes what overhead lighting hides. Blue painter’s tape marks each item, photos create a timestamped record, and the walkthrough happens before final payment, consistent with National Kitchen and Bath Association closeout practice and National Association of the Remodeling Industry contract guidance.

The guide also names the items Phoenix punch lists catch most, each traceable to how Valley homes are built: paint coverage hiding in knockdown texture, grout haze worsened by hard tap water, door alignment shifting with seasonal slab movement, and caulk joints tooled during monsoon humidity that shrink when October’s dry air arrives. The economics of timing anchor the advice – a crew still mobilized on a job fixes a rubbing door in ten minutes, while a demobilized crew fixes the same door in three weeks, if it comes back at all. On the company’s own projects, a project manager walks every room twice before the homeowner walkthrough, and the combined list carries a written completion date owned by one accountable person.

Both guides reflect the planning-first, design-build sequence Phoenix Home Remodeling uses to eliminate expensive unknowns: selection sessions that close allowance lines before a contract is signed, fixed pricing produced only after design is complete, and a documented closeout worked while the crew is still on site. The company advises homeowners to practice both skills this week – highlighting every allowance line in any proposal on the counter, and walking one finished room with a flashlight to calibrate their eye before fifty thousand dollars is at stake.

About Phoenix Home Remodeling

Phoenix Home Remodeling is a design-build remodeling company specializing in whole home, kitchen, bathroom, shower, and interior renovations. The company uses a planning-first process that completes feasibility, material selections, and 3D design before construction begins, with fixed construction pricing provided only after planning and design are finalized. Licensed, bonded, and insured (ROC# 313636), Phoenix Home Remodeling serves homeowners throughout Phoenix, Chandler, Gilbert, Scottsdale, Ahwatukee, Mesa, Queen Creek, Tempe, Sun Lakes, and Laveen.

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Phoenix Home Remodeling

Helping homeowners remodel without the common contractor nightmares by utilizing our unique Design-Build business model. We pride ourselves on educating and empowering homeowners with vital resources to help as many Phoenix homeowners as possible.

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